

Gezaro Retailers (PTY) Ltd
PO Box 286
Kuils River
7579
Company Reg: 2007/016793/07
VAT Reg: 4310245370
Email: info@foodpeoplepassion.com



To Whom It May Concern,

Recommendation for ROCS Building Management System

I am writing to highly recommend the ROCS Building Management System (BMS) based on our experience at Zevenwacht SUPERSPAR. The implementation of the ROCS BMS system has been instrumental in optimizing our energy usage and achieving substantial cost savings, demonstrating its effectiveness in enhancing operational efficiency and sustainability.

Since the installation of the ROCS BMS system, we have observed significant reductions in our electricity costs despite facing increased tariff rates. For instance, comparing our electricity bills from April of the current year to the same period last year, we have realized a remarkable saving of R56,272.92. This saving is particularly noteworthy considering the increase in tariff rates, underscoring the efficiency of the ROCS BMS system in managing energy expenditures.

One of the key advantages of the ROCS BMS system is its ability to regulate maximum demand (KVA), thereby reducing our peak demand charges. Last year, our maximum demand reached 585 KVA, whereas with the implementation of the BMS system, we have managed to limit our maximum demand to 420 KVA. This substantial reduction of 165 KVA not only translates into cost savings but also reflects improved energy utilization and efficiency.

Furthermore, the ROCS BMS system has proven effective in optimizing energy consumption during peak hours. Although the savings during peak hours may not be as prominently highlighted due to increased tariff rates, we have observed a decrease in KW consumption during these periods. This reduction in peak hour consumption bodes well for mitigating potential tariff spikes, especially during high-demand periods such as the upcoming winter months. We anticipate that the efficiency demonstrated by the ROCS BMS system will continue to yield similar savings each month, further solidifying its value in managing energy costs effectively. Similarly, the KVA shaving facilitated by the system is expected to result in consistent monthly savings.

The flexibility and adaptability of the ROCS BMS system have been further highlighted by its performance during variable conditions, such as the shift in the timing of the Easter weekend. Despite this change, the system has continued to effectively manage energy demand and costs, emphasizing its importance in navigating fluctuations in energy consumption and tariffs.

DIRECTORS:
Nicos Gennarakis
Alison Zweers

In conclusion, we wholeheartedly recommend the ROCS Building Management System to other organizations seeking to optimize their energy usage and reduce operational costs. The tangible benefits we have realized at Zevenwacht SUPERSPAR underscore the effectiveness and reliability of the ROCS BMS system in enhancing energy efficiency and sustainability. Should you require any further information or assistance, please do not hesitate to contact us.

Sincerely,

Jarryd Gennarakis

Owner

Zevenwacht SUPERSPAR

A handwritten signature in black ink, appearing to be 'J. Gennarakis', written over the printed name 'Jarryd Gennarakis'.